

# Francisco Urdinez

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## Research Interest

International Political Economy  
China-Latin America relations  
Econometrics applied to International Relations

## Academic Employment and Affiliations

2023–	<b>Chilean Agency of Research &amp; Development</b> Director, Millennium Nucleus of China's Impacts in Latin America.
	<b>Fellow</b>
2022-2023	Woodrow Wilson Center, October 2022 - June 2023. Washington DC, US.
	<b>Pontifical Catholic University of Chile</b>
2021–	Associate Professor, Institute of Political Science.
2017-2021	Assistant Professor (Tenure-Track), Institute of Political Science.
2018–	Adjunct Fellow, Center of Asian Studies.
2019–	Adjunct Fellow, Center of International Studies.
	<b>Visiting Professor</b>
2020	Sciences Po Aix (Institut d'Études Politiques), January 23 - February 25. Course: International relations between China and Latin America. Aix-en-Provence, France.

## Education

2014-2017	<b>Ph.D.</b> International Relations, University of São Paulo (Brazil) and King's College London (UK) [Dual Degree Program]. Dissertation: <i>China in the Backyard: Chinese Assertiveness and United States' Hegemony in Latin America between 2001 and 2015</i> .
2012-2014	<b>M.A.</b> International Relations, University of São Paulo (Brazil).
2006-2010	<b>B.A.</b> International Relations, Catholic University of Córdoba (Argentina).
2018-2019	<b>Certificate</b> University Teaching Diploma, Pontifical Catholic University (Chile).

## Publications

### Peer Reviewed Articles

2024	Giraudy, A., Urdinez, F., & Freites, A. Digging deeper: Unpacking the subnational political drivers of Chinese extractive investment in Latin America. <i>The Extractive Industries and Society</i> , 13, 103512.
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- 2023 Urdinez, F. Undermining US reputation: Chinese vaccines and aid and the alternative provision of public goods during COVID-19. *The Review of International Organizations*, 1-26.
- Urdinez, F. "They own our country!" voter reaction to anti-China rhetoric: The case of the presidential election in Brazil in 2018. *Electoral Studies*, 86, 102708.
- G Pauselli, F Urdinez, & F Merke. Shaping the liberal international order from the inside: A natural experiment on China's influence in the UN Human Rights Council. *Research & Politics*, 10(3).
- 2022 Gachúz Maya, J. C., & Urdinez, F. Geopolitics and Geoeconomics in the China–Latin American Relations in the Context of the US–China Trade War and the COVID-19 Pandemic. *Journal of Current Chinese Affairs*, 51(1), 3–12.
- Telias, D., & Urdinez, F. China's Foreign Aid Political Drivers: Lessons from a Novel Dataset of Mask Diplomacy in Latin America During the COVID-19 Pandemic, *Journal of Current Chinese Affairs* 51(1), 108-136.
- Agostinis, G., & Urdinez, F. The nexus between authoritarian and environmental regionalism: An analysis of China's driving role in the Shanghai Cooperation Organization., *Problems of Post-Communism*, 69 4-5, 436-443.
- 2021 Long, T., & Urdinez, F. (2021). Status at the margins: why Paraguay recognizes Taiwan and Shuns China. *Foreign Policy Analysis*, 17(1), oraa002.
- Campello, D., & Urdinez, F. (2021). Voter and Legislator Responses to Localized Trade Shocks from China in Brazil. *Comparative Political Studies*, 54(7), 1131-1162.
- Altman, D., Rojas-de-Galarreta, F., & Urdinez, F. (2021). An interactive model of democratic peace. *Journal of Peace Research*, 58(3), 384-398.
- Ribeiro, P. F., Burian, C. L., & Urdinez, F. (2021). Legislative Behavior, Mass Media, and Foreign Policy Making: The Case of Paraguay. *Latin American Research Review*, 56(2).
- 2020 Moreno, J. E. S., Telias, D., & Urdinez, F. (2020). Deconstructing the Belt and Road Initiative in Latin America. *Asian Education and Development Studies*, 10(3), 337-347.
- Urdinez, F. (2020). The accession of Latin American countries to the Asian Infrastructure Investment Bank: lessons from Brazil and Chile. *Asian Education and Development Studies*, 10(3), 374-385.
- 2019 Knoerich, J., & Urdinez, F. (2019). Contesting contested multilateralism: Why the west joined the rest in founding the Asian Infrastructure Investment Bank. *The Chinese Journal of International Politics*, 12(3), 333-370.
- Rodrigues, P., Urdinez, F., & de Oliveira, A. (2019). Measuring international engagement: systemic and domestic factors in Brazilian foreign policy from 1998 to 2014. *Foreign Policy Analysis*, 15(3), 370-391.
- 2018 Duanmu, J. L., & Urdinez, F. (2018). The dissuasive effect of US political influence on Chinese FDI during the "Going Global" policy era. *Business and Politics*, 20(1), 38-69.
- Urdinez, F., Knoerich, J. & Ribeiro, P.F. (2018). Don't Cry for me "Argenchina": Unraveling Political Views of China through Legislative Debates in Argentina. *Journal of Chinese Political Science*, 23, 235-256.
- 2017 Jenne, N., Schenoni, L. L., & Urdinez, F. (2017). Of words and deeds: Latin American declaratory regionalism, 1994–2014. *Cambridge Review of International Affairs*, 30(2-3), 195-215.

- Urdinez, F., & Rodrigues, P. (2017). Trapped in proto-Bipolarism? Brazilian perceptions of an emerging Chinese-American rivalry. *Rising Powers Quarterly*, 1(2), 105-123.
- Ribeiro, P. F., & Urdinez, F. (2017). Are there two presidents in Argentina? A comparative analysis of legislative support for foreign and domestic policy (2001-2014). *Revista de Ciencia Política*, 37(1), 95-119.
- 2016 Mouron, F., Urdinez, F., & Schenoni, L. (2016). Sin espacio para todos: China y la competencia por el Sur. *Revista CIDOB d'Afers Internacionals*, 17-39.
- Onuki, J., Mouron, F., & Urdinez, F. (2016). Latin American perceptions of regional identity and leadership in comparative perspective. *Contexto Internacional*, 38, 433-465.
- Urdinez, F., Burian, C. L., & de Oliveira, A. J. (2016). Mercosur and the Brazilian leadership challenge in the era of Chinese growth: a Uruguayan foreign policy perspective. *New Global Studies*, 10(1), 1-25.
- Urdinez, F., Mouron, F., Schenoni, L. L., & de Oliveira, A. J. (2016). Chinese economic statecraft and US hegemony in Latin America: an empirical analysis, 2003–2014. *Latin American Politics and Society*, 58(4), 3-30.
- Mouron, F., Urdinez, F., & Onuki, J. (2016). Framing effects on foreign policy: experimental evidence from emerging countries and the Argentine-Brazilian rivalry. *Opinião Pública*, 22, 195-218.
- 2015 Urdinez, F., & Masiero, G. (2015). China and the WTO: Will the Market Economy Status make any difference after 2016?. *Chinese Economy*, 48(2), 155-172.
- 2014 Urdinez, F. (2014). The political economy of the Chinese market economy status given by Argentina and Brazil. *CS*, (14), 47-75.
- Urdinez, F., Masiero, G., & Ogasavara, M. (2014). China's quest for energy through FDI: new empirical evidence. *Journal of Chinese Economic and Business Studies*, 12(4), 293-314.
- Mouron, F., & Urdinez, F. (2014). A Comparative Analysis of Brazil's Foreign Policy Drivers Towards the USA: Comment on Amorim Neto (2011). *Brazilian Political Science Review*, 8, 94-115.

### Books

- 2025 (Forthcoming) Urdinez, F. *Economic Displacement: China and the End of US Primacy in Latin America*. New York: Cambridge University Press.
- 2020 Cruz, A. and Urdinez, F [Eds.] *Political Data Science Using R: A Practical Guide*. London: Chapman and Hall/CRC.

### Book Chapters

- 2022 Urdinez, F. Latin America and the Caribbean: Continued Engagement Despite a Deglobalizing Turn. In Sulgen et al. *Rewiring Globalization*. Washington DC: Carnegie Endowment for International Peace.
- 2021 Urdinez, F. (2021). La diplomacia china de “mascarillas y vacunas” hacia América Latina durante la pandemia de COVID-19. *China y América Latina: claves hacia el futuro*, 41-67. Konraad Adenauer Stiftung.
- Urdinez, F. (2021). China's Improvised Mask Diplomacy in Chile. Washington DC: Carnegie Endowment for International Peace.

- 2018 | Urdinez, F. (2018). Las relaciones triangulares: ¿La hegemonía de Estados Unidos ha afectado la asertividad de China en América Latina?. In *La nueva Fase de China: Implicaciones para América Latina*. Santiago: Editorial Universitaria de la Universidad de Chile.
- 2017 | Urdinez, F. (2017). ¿Cuál es el costo de oportunidad para Paraguay de mantener relaciones con Taiwán y no con China?. In Abente, D. y Gómez, C. (Eds.) *Panorama de las Relaciones Internacionales en el Paraguay Actual* (pp.13-34). Asunción: Editorial de la Universidad Nacional de Asunción.
- 2016 | Masiero, G., Urdinez, F., & Ogasavara, M. H. (2016). The Vagueness of the “Country-Specific Advantage” Construct: Which Host-CSAs Matter for Chinese OFDI? In Rob van Tulder and Professor Alain Verbeke (Eds), *Book Series: Progress in International Business Research* Emerald Group Publishing Limited .ISBN: 978-1-78441-422-1 eISBN: 978-1-78441-421-4

## Scholarships & Grants

- 2023-2025 | Millennium Nucleus in Social Sciences. National Fund for Scientific and Technological Development of Chile (ANID). Grant name: Impacts of China in Latin America. Amount: 500,000 US\$. Role: Director.  
Regular Resercher Grant. National Fund for Scientific and Technological Development of Chile (FONDECYT). Project name: China’s Economic Rise, International Good Substitution and the Erosion of U.S. Hegemony in Latin America and the Caribbean. Grant: 1230307. Amount: 100,000 US\$. Role: lead researcher.
- 2023 | National Fund for Scientific Journal Publication. Amount: 40,000 US\$. Role: lead researcher.
- 2022-2023 | Global Fellow Grant. Woodrow Wilson Center. Washington DC. Amount: 80,000 US\$.
- 2019 - 2021 | Iniciación. National Fund for Scientific and Technological Development of Chile (FONDECYT). Project name: The International Politics of China’s Rising Role in Financing Infrastructure. Grant: 11180081. Amount: 100,000 US\$.
- 2018 - 2019 | Young Scholars Grant. Vicerrectoría de Investigación de la Pontificia Universidad Católica de Chile, Concurso Inicio 2017. Grant: I1706/2017. Amount: 10,000 US\$
- 2015 - 2016 | São Paulo Research Foundation - FAPESP to finance tuition at King’s College London as part of the joint degree program. Grant: 2015/12688-2.
- 2014 - 2016 | São Paulo Research Foundation - FAPESP to finance PhD research project at the University of São Paulo, Brazil Grant: 2014/03831-3.
- 2012 | Brazilian Council for Scientific and Technological Development (PEC-PG Program)to finance M.A. at the University of São Paulo, Brazil.
- 2011 | UCC International Scholarship SEDEAI/ISEP Spent a semester at Virginia Commonwealth University, Richmond, USA.
- 2009 | Fulbright Commission Scholarship Program *Study of the United States Institute for Students Leaders from the Western Hemisphere* Most classes were taken at Amherst College and headquarters of the Institute for Training and Development. There were also special courses at the Weatherhead Center for International Affair in Harvard University; in the Colin Powell Center of City College; and the Center for Latin American Studies at Georgetown University.

## Awards

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| 2021 | <p>”Carlos Real de Azúa” National Prize for best political science manuscript (”An Interactive Model of Democratic Peace”, published in <i>Journal of Peace Research</i>), awarded by the Uruguayan Association of Political Science (AUCIP).</p> <p>Award for the Recognition of Teaching Excellence (PRED), granted by the Pontificia Universidad Católica de Chile, which seeks to recognise teachers who stand out in aspects such as their career, research and the example they set for their students.</p> |
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## Professional Service

### Political Science Institute, Pontificia Universidad Católica de Chile.

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| 2020–       | Editor, Revista de Ciencia Política.           |
| 2018 - 2020 | Co-organizer, Research Seminars.               |
| 2017–       | Member, Comprehensive Exam Committee, Methods. |

### To the profession

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| 2024      | Member of the Editorial Board of the journal <i>Discover Global Society</i> since 2024.  |
| 2024      | Member of the Legal and Political Sciences Study Group at ANID, responsible for evaluating regular Fondecyt projects since January 2024.   |
| 2022      | Co-chair of the Politics and Economy section of the Annual conference of the Latin American Studies Association (LASA).                    |
| 2022      | Chair of International Political Economy Section of the Annual Conference of the Latin American Association of Political Science (ALACIP). |
| 2018–2020 | Member, Editorial Board of <i>International Studies Review</i> (Oxford University Press).  |

## Policy Pieces, Written Press, and Punditry

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| 2024 | <p>Tagesspiegel (Alemania), <i>Superpuerto 'Made in China': el alcance del control de Xi Jinping en Sudamérica</i>, 14 de noviembre.</p> <p>Fundación Andrés Bello (Colombia), <i>China en la Academia chilena: evolución y particularidades</i>, 3 de noviembre.</p> <p>Diario Financiero (Chile), <i>Con Perú como base, China aumenta su peso en Latinoamérica</i>, 20 de septiembre.</p> <p>Radio Cooperativa (Chile), <i>Efecto China: ¿Qué piensan los chilenos sobre China?</i>, 2 de septiembre.</p> <p>El Mercurio (Chile), <i>China incrementa su influencia en América Latina a través de inversiones estratégicas</i>, 8 de agosto.</p> <p>The Economist (UK), <i>Paraguay y Taiwán refuerzan su alianza en medio de tensiones regionales</i>, 4 de julio.</p> <p>Dialogue Earth (UK), <i>Ecuador y China firman Tratado de Libre Comercio para fortalecer relaciones comerciales</i>, 15 de abril.</p> <p>Biblioteca del Congreso Nacional, <i>Francisco Urdínez: “Hay mucho de la inversión china que responde a variables exógenas”</i>, April, 15.</p> <p>Bloomberg, <i>Giving Up China Is Hard, Even for Argentina’s Anarcho-Capitalist</i>, April, 4.</p> |
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- El País Uruguay, *Una "tormenta perfecta" golpea a China: ¿puede impactar en Uruguay su crisis económica?*, March, 10.
- South China Morning Post, *China's Latin American investments downshift to smaller, more strategic projects*, February, 22.
- 2023 Valor Econômico - Globo, *Pragmatismo deve ser impor em relação com China*, November, 27.
- South China Morning Post, *Argentina is no longer joining Brics, says top aide to Javier Milei, right-wing presidential winner*, November, 21.
- Media UC, *Escenario geopolítico actual — Hablemos de Chile*, November, 13.
- South China Morning Post, *Xi Jinping to host Chilean President Gabriel Boric for talks in Beijing*, October, 13.
- Americas Quarterly, *Boric Needs to Tread Smartly on First Visit to China*, October, 12.
- South China Morning Post, *For Paraguay and its new president, Taiwan ties are weighed against China's potential economic role*, August 11.
- Kalavinka Advisors, *Latin America and the US/China Competition for Preeminence: An interview with Francisco Urdinez*, August 2023.
- Bio Bio, *Francisco Urdinez por relación de América Latina y China: "Es más polarizante en términos políticos"*, July 23.
- Wilson Center, *Economic Displacement: China's Growing Influence in Latin America*, June 16.
- La Tercera (Chile). *China avanza en Latinoamérica en inversiones, financiamiento y ahora con su moneda*, May, 2.
- The Japan Times (Japan). *As Paraguay picks president, ties with Taiwan loom large*, April, 28.
- South China Morning Post (Hong Kong). *Is Taiwan about to lose Paraguay, its last ally in South America?*, April, 23.
- Al Jazeera (Qatar). *Taiwan in the hot seat during Paraguay presidential elections*, April, 17.
- United States Institute of Peace (US). *Brazil's Economic Ties with China Flourish Despite Political Shifts*, April, 13.
- Bloomberg (US). *Disputa por salmón chileno alerta a firmas chinas en extranjero*, April, 13.
- The Diplomat. *The South American Election That Has Taiwan Scrambling*, January, 18.
- 2022 Foreign Policy (US) *What Xi's Third Term Means for Latin America*, October, 28.
- DW (Germany) *Will Taiwan lose another diplomatic ally to China?*, October, 3.
- Financial Times (UK) *Paraguay calls for Taiwan to invest \$1bn to remain allies*, September, 29.
- TN (Argentina) *Seguridad, comercio e infraestructura: Estados Unidos acelera su plan para frenar el avance de China*, July 7.
- AgendaPublica (Spain) *Qué dice China que es la democracia*, January 29.
- 2021 América Economía. *Los avances y retrocesos de China en la industria ferroviaria de América Latina*, September 16.
- Radio Duna (Chile). *sobre el caso Evergrande: "El Estado chino tiene un incentivo enorme para intervenir para evitar malestar social"* September 16.

2020

- The China Story (Australia). *Why Does Paraguay Recognize Taiwan and Shun China?* June 2.
- William Yang (Taiwan). *Taiwan faces growing pressure in Latin America as China tries to poach its diplomatic allies through vaccine diplomacy* May 24.
- AsiaNews (Italy). *Covid y comercio: Paraguay se resiste al ‘chantaje’ chino y se queda con Taiwán* May 7.
- Infonegocios (Paraguay). *Diplomacia de las vacunas: “Las relaciones internacionales deben servir para solucionar problemas, uno hace alianzas con el propósito de proteger a su población”* April 22.
- Página Siete (Bolivia). *Diplomacia de las vacunas, estrategia de China para retomar terreno en la región* April 14.
- RFA (US). *Ninety percent of the vaccine comes from China. Why has the diagnosis rate in Chile not decreased but increased?* April 14.
- CNN (Chile). Programa Conexión Global con Mónica Rincón. March 10th.
- El Libero (Chile). *Diplomacia de las vacunas: el objetivo de Chile de fortalecer su rol en Prosur donando dosis a Ecuador y Paraguay* March 22.
- BBC (UK). *Cómo Paraguay quedó atrapado en la histórica pelea entre Taiwán y China (y qué tiene que ver el coronavirus)* April 19.
- South China Morning Post (Hong Kong). *Coronavirus: can China recover from diplomacy missteps made during the pandemic?* 19 December.
- Bloomberg (US). *Chilean Lawmakers Push for Restrictions on Chinese Buying Spree* 14 December.
- Radio PautaBloomberg (Chile). *State Grid compra CGE, ¿Qué significa?.* 26 November.
- Radio Bio Bio (Chile). *Boom de inversiones Chinas en Chile.* 19 November.
- El Mercurio (Chile). *Qué Pasara con la Guerra Comercial entre China y EE.UU luego de las elecciones.* 5 November.
- Xinhua (China). *Avance de China en reducir la pobreza a gran escala no tiene parangón histórico, asegura experto.* 23 September.
- CNN (Chile). Programa Conexión Global con Mónica Rincón. August 6th.
- Biblioteca Nacional del Congreso (Chile). *Observatorio Parlamentario Francisco Urdinez: Sin Estados Unidos y China en la mesa no hay acuerdo climático que prospere. Tanteando un nuevo orden global.* Diario Financiero (Chile), 26 May.
- Paraguay could loosen ties with Taiwan in favor of China.* Taiwan News (Taiwan), 8 May.
- Taiwan’s Last Stand in South America.* Americas Quarterly (USA), 7 May.
- El embajador Xu Bu en Chile y cómo la diplomacia china mundial se ha vuelto más opinante y agresiva.* Interferencia (Chile), 5 May.
- La Mesa de Análisis Internacional*, in ”Telegramas” programme, Radio En Perspectiva, 21 April.
- Por qué Taiwán levanta el perfil en la coronacrisis.* Perfil (Argentina), 15 April.
- Las ”campeonas nacionales”, una mirada a las empresas estatales chinas.* La Tercera (Chile), 10 February.
- La Franja y la Ruta: el mega proyecto de infraestructura que impulsa China del cual Chile forma parte.* La Tercera (Chile), 1 January.

- 2019 | *Crisis económica y dependencia de China*. Diario Financiero (Chile), 10 December.  
*Crisis en Argentina*, in “Agenda Económica” programme, CNN (Chile). 30 August.  
*Argentina’s Financial Crisis Creates an Opportunity for China*. Bloomberg (USA), 21 May.
- 2018 | *Los alcances de la Cumbre del G20*, in “360” , CNN (Chile). 30 November.  
*Trade war could chill China’s growing investment in US economy*. The Conversation (USA), 16 July.
- 2017 | *¿Para qué bando juega China en la crisis norcoreana?*. Foreign Affairs Latinoamérica (Mexico), 22 May.

### Congresses and Workshop Presentations

- 2024 | Just Transitions in Southeast Asia: Exploring the Role of China’s Trade and Investment. August 28-30. Organized by the Institute of Security and International Studies at Chulalongkorn University (ISIS Thailand), the Raoul Wallenberg Institute of Human Rights and Humanitarian Law (RWI), and Dialogue Earth. Bangkok, Thailand.  
 Comparative Policy Responses to China’s Global Engagement: Latin American and Southeast Asian Experiences. August 1. Organized by ICLAC, Inter-American Dialogue, and the Lee Kuan Yew School of Public Policy at the National University of Singapore. Santiago, Chile.  
 Academic Delegation to China. May 15-22. Participated in an academic delegation to foster international cooperation. China.  
 Workshop on Chinese Investments in Latin America. April 23-25. Organized by Dialogue Earth, the Raoul Wallenberg Institute, ICLAC, and FLACSO. Santiago, Chile.
- 2023 | SAAP Annual Conference, July 18-21st. Presented: ““They own our country!” voter reaction to anti-China rhetoric: The case of the presidential election in Brazil in 2018”. Buenos Aires, Argentina.  
 IPSA World Congress of Political Science, July 15-19th. Presented: “Undermining US reputation: Chinese vaccines and aid and the alternative provision of public goods during COVID-19”. Buenos Aires, Argentina.  
 ISA Annual Convention, March 15-18th. Presented: “Shaping the liberal international order from the inside: A natural experiment on China’s influence in the UN human rights council”. Montreal, Canada.
- 2022 | ACPS Annual Meeting and International Symposium, November 11-12th. Presented: “Friends with Benefits: Did China Win Hearts and Minds Through Vaccine Diplomacy During COVID-19?” and “Public Opinion, the Digital Silk Road and US-China Geoeconomic Competition: What Explains Preference for Chinese 5G Providers?”. Dallas, United States.  
 ALACIP Conference, July 27th. Roundtable: “Meio Ambiente e Saúde Global: os desafios da América Latina no pós-pandemia”. Santiago, Chile.  
 WISC Conference, July 1st. Presented: “Shaping the Regime from the Inside: Chinese Influence over Countries’ Votes in the UN Human Rights Council”. Buenos Aires, Argentina.  
 ANEPE Annual Conference, May 25. Roundtable: “Principio de Una Sola China en América Latina”. Santiago, Chile.



- 2021 Shanghai Forum 2021 Annual Meeting, December 21st. “State of the Art of Literature Published in Latin America on China-LAC relations”. Virtual Platform.
- AUCIP 2021 Annual Meeting, August 4th. Roundtable: “La Agenda de Política Exterior Sudamericana y las Perspectivas de Cooperación Regional”. Virtual Platform.
- REPAL 2021 Annual Meeting, 15-17 July. Presented: “Localized Anti-China Sentiment, Foreign Investment and Presidential Voting in Brazil” UCornell University, Einaudi Center’s Latin American Studies Program.
- WISC Global Virtual Conference, June 30. Roundtable: What do We Know What We Know in International Relations? Methods, Research, and Inference. Virtual Platform.
- LASA Annual Convention, May 26-29. Roundtable: Crisis, Change, and Cooperation: Emergent Scholarship on the Next Generation of China-Latin America Relations. Virtual Platform.
- ISA Annual Convention, April 6-9th. Presented: “Contesting Global Governance? China’s Impact on International Treaty Cooperation” Virtual Platform.
- 78th Annual MPSA Annual Conference, April 14-18. Presented: “Localized Anti-China Sentiment, Foreign Investment and Presidential Voting in Brazil” Virtual Platform.
- 2020 Polmeth, IV Latin American Political Methods Meeting. November 17–20, 2020 in Degy World, a virtual conference campus.
- APSA, American Political Science Association – Chair in Panel “China in the World Economy: Trade, Aid, and Labor Rights”, Friday, September 11, via Zoom.
- VIPES International Political Economy Society, presenting “Voter and Legislator Responses to Localized Trade Shocks from China in Brazil” co-authored with Daniela Campelo (FGV). Commented by Ernesto Calvo (University of Maryland) and Pablo Pinto (University of Houston), via Zoom.
- 2019 Workshop “Public Opinion and Foreign Policy: Brazil, the Americas and the World”, organized by the Fundação Getúlio Vargas, 24-26 October. Work presented: “Risk and Opportunity in South-South Economic Relations: Do Trade Shocks Affect Brazilians’ Views about China”. São Paulo, Brasil.
- Seminar “China y América Latina: Una Mirada Actual”, 10 September. Pontificia Universidad Católica, Santiago de Chile.
- Symposium “Estudios sobre políticas internacionales entre China y América Latina”, 26 August. Instituto de Estudios Internacionales de la Universidad de Chile, Santiago de Chile.
- Shanghai Forum, May 25-27. Presented: “Contesting Contested Multilateralism: Why the West Joined the Rest in Founding the Asian Infrastructure Investment Bank” University of Fudan, Shanghai, China.
- 2nd Global Young Scholars Conference, May 23-24. Presented: “Risk and Opportunity in South-South Economic Relations: Do Trade Shocks Affect Brazilians’ Views about China?” University of Fudan, Shanghai, China.
- International Conference on China and Latin America, 11 April. CEPAL, Santiago de Chile.
- ISA Annual Convention, March 25-28. Presented: “Speaking to Brazil’s Anti-Globalization Heart: Chinese Foreign Investment, Nationalism and Electoral Success” and “Risk and Opportunity in South-South Economic Relations: Do Trade Shocks Affect Brazilians’ Views about China” Toronto, Canada.

- 2018 ALACIP International Relations Group Annual Meeting, 12-13 November. Presented: "Protecting Losers or Promoting Winners: Explaining Legislative Preferences Towards China?" Universidade de São Paulo, Brazil.
- XIII Congreso Chileno de Ciencia Política, 24-26 October. Presented: "Protecting Losers or Promoting Winners: Explaining Legislative Preferences Towards China?" Universidad del Desarrollo, Chile.
- REPAL 2018 Annual Meeting, 14-15 June. Presented: "Protecting Losers or Promoting Winners: Explaining Legislative Preferences Towards China?" Universidad de Los Andes, Colombia.
- University of Oxford Brazil Workshop, 23 February. Presented: "Protecting Losers or Promoting Winners: Explaining Legislative Preferences Towards China?" University of Oxford, United Kingdom.
- 2017 Seminar "Las Relaciones Internacionales del Paraguay en el Contexto Regional", 13-14 December. Presented: "La relación Paraguay-Taiwan como barrera a un TLC entre China y Mercosur", Asunción, Paraguay.
- III International Congress of the relations between Latin America and Asia Pacific, 12-13. Presented "The dissuasive effect of US political influence on Chinese FDI during the Going-Global-policy era", Universidad Alberto Hurtado, Santiago, Chile.
- 9no Congreso Latinoamericano de Ciencia Política, 23-26 July. Presented: "La EPI en las relaciones China-América Latina." Montevideo, Uruguay.
- Workshop "Puente al Futuro", organized by the All-China Youth Federation, 9-21 July. Beijing, Nanjing and Shanghai, China.
- 2016 ANPOCS 40th Annual Conference, 24-28 October. Presented: "Winning hearts in Latin America: Pro-Chinese sentiments as an alternative to American hegemony". Caxambu, MG, Brazil.
- II Simposio Internacional: Pensar e Repensar a América Latina, 17-21 October. Presented: "Winning hearts in Latin America: Pro-Chinese sentiments as an alternative to American hegemony". University of Sao Paulo, Sao Paulo, Brazil.
- Conferencia Internacional La Nueva Fase de China: Implicaciones para América Latina, 13th October. Paper presented: "Winning hearts in Latin America: Pro-Chinese sentiments as an alternative to American hegemony". Universidad de Chile, Santiago, Chile.
- Brazil What's Next?, 19-21 July. Presented: "Brazil's Friends: Foreign Policy Intensity and Affinities (1998-2014)". King's College London, UK.
- 10th China Goes Global Conference, 26-29 July. Paper presented: "The Dissuasive Effect of US Political Influence on Chinese FDI During the 'Going Global' policy". University of Macerata, Italy.
- CEISAL Conference, June 28 - July 1st. Presented: "Winning hearts in Latin America: Pro-Chinese sentiments as an alternative to American hegemony". University of Salamanca, Spain.
- British Postgraduate Network for Chinese Studies Annual Conference, 23-24 July. Presented: "Don't cry for me 'Argenchina': Unraveling Political Views of China through Legislative Debates in Argentina". King's College London, UK.
- CEEISA - ISA, 23-25 June. Paper presented: "An enemy in the backyard? Chinese economic statecraft and U.S. hegemony in Latin America: an empirical analysis, 2003-2014". University of Ljubljana, Slovenia.

- Initiative for Policy Dialogue Workshop: 2nd Latin America-China Conference “China-LAC Development Collaboration: A ‘New Normal’?” 21 March. University of Fudan, China.
- UCL Americas Research Network Conference, 28-29 April. Presented: “Latin American Perceptions of Regional Identity and Leadership in Comparative Perspective”. University College London, UK.
- 2015 CERDI - The second China’s transition: new reforms for a new context, 22-23 October. Paper presented: “An enemy in the backyard? Chinese economic statecraft and U.S. hegemony in Latin America: an empirical analysis, 2003-2014”. University of Auvergne, France.
- International Political Economy Workshop@King’s College, December 6th. Paper presented: “An enemy in the backyard? Chinese economic statecraft and U.S. hegemony in Latin America: an empirical analysis, 2003-2014”. King’s College London, UK
- REPAL Annual Meeting, July 7th-9th, Montevideo, Uruguay. Presented: “Domestic Coalitions and International Trade: Brazilian reactions to the ‘China-Boom?’”.
- 2014 ABCP IX Annual Meeting, August 4th-7th. Presented: “What do Argentines think about Brazil as an emerging global power? Results from an experimental survey”. Brasilia, Brazil.
- FLACSO-ISA Joint International Conference, July 23rd-25th. Presented: “What do Argentines think about Brazil as an emerging global power? Results from an experimental survey”. University of Buenos Aires, Argentina
- PEPA SIEL Academics Network of the Society of International Economic Law, 3rd Conference of the Postgraduate and Early Professionals, 24 - 25 April. Paper presented: “International Trade and Domestic Cleavages: Brazil’s Reaction to the Chinese Upsurge”. University of Sao Paulo, Brazil
- 2013 7th ECPR General Conference 4 - 7 September. Paper presented: “Are the Determinants of Brazilian Foreign Policy the Same For the Rest of South America?”. Bordeaux, France
- XXXI International Congress of the Latin American Studies Association May 30 - June 1. Paper presented: “The causes (and the consequences) of noncompliance: Case study of the recognition of the Chinese Market Economy Status by Argentina and Brazil”. Washington, DC
- 2012 VI Congress of International Relations. Paper presented: “Análisis comparado de las relaciones comerciales de Argentina y Brasil con China, 2001-2010: Una aproximación introductoria”. Institute of International Relations UNLP, Argentina.

## Invited Talks

- 2024 “China’s Expanding Influence in Latin America: What Does It Mean for US Businesses?” November 19. US-China Business Council, Virtual Event.
- “Book Presentation: Economic Displacement: The Political Consequences of China’s Economic Boom in Latin America.” November 1. Tecnológico de Monterrey, Mexico.
- “Reimagining Global Economic Governance: Beyond Neoliberalism”. January 17-19. Carnegie Endowment of International Peace. Bogotá, Colombia.
- 2023 “Undermining US reputation: Chinese vaccines and aid and the alternative provision of public goods during COVID-19”. February 14. Amherst College, United States.

- “China-Latin American relations”. March 30. The National Committee on U.S.-China Relation, Washington DC.
- “The Future of the US-Brazil Relationship”. May 15-17. Brookings Institution, Washington DC.
- “Las relaciones América Latina-Estados Unidos-China”. August 14. Universidad Torcuato DiTella, Argentina. Via Zoom.
- Visit to the European Union Embassy in Chile. Presentation of the “Millennium nucleus on the Impacts of China in Latin America” project. August 14. Santiago, Chile.
- Visit to the Embassy of the People’s Republic of China in Chile. Presentation of the “Millennium Nucleus ICLAC” project. August 21. Santiago, Chile.
- Dialogue “El triángulo del litio y la geopolítica de los minerales críticos”. August 28. CEPAL, Santiago, Chile.
- 2022 Book presentation Xi-na en el siglo del dragón by Jorge Heine. Fundación Chilena del Pacífico, Chile.
- Energy Integration and Chinese Investments in the Power Sector in Latin America. RAND Corporation. Virtual Symposium.
- Workshop: “Chinese Engagement in Latin America and SE Asia”. Centre on Asia and Globalisation, Singapore.
- Workshop: “Sinophone Borderlands Survey Workshop”. Olomouc, Czech Republic.
- China and the Global South Workshop. Social Science Research Consortium, New York, US.
- 2021 Roundtable with the Institute of Hispanic Studies of Korea University Latin America & East Asia Update: Conflicts and Conciliation, Virtual Symposium.
- U.S.-China Economic and Security Review Commission, United States Congress. Hearing on “China in Latin America and the Caribbean”. Cannon House Office Building, Room 210 and Webex.
- Roundtable: “Pasado y presente de las relaciones entre Chile y China”, Facultad Cs. Jurídicas y Empresariales de la Universidad de La Frontera. July 14.
- Roundtable: “Status at the margins: why Paraguay recognizes Taiwan and Shuns China”. Paraguay Speaks, Paraguayan Students Association, University of Melbourne, Australia.
- Roundtable: “Chinese Finance in Latin America”. The Woodrow Wilson Center, Washington DC.
- Book Presentation Roundtable: “Dragonomics: How Latin America Is Maximizing (or Missing Out on) China’s International Development Strategy” by Carol Wise. Inter-American Dialogue. April 20th.
- Book Presentation Roundtable: “Dragonomics: How Latin America Is Maximizing (or Missing Out on) China’s International Development Strategy” by Carol Wise. University of Southern California. February 25th.
- 2020 “Diplomacia de las máscaras en Chile”. 9 December. Instituto de Estudios Internacionales, Universidad de Chile. Via Zoom.
- “A presença da China na América Latina”. 6 November. Anhembi Morumbi university, São Paulo, Brazil. Via Zoom.
- “Desafios da Inserção Internacional da China”. 1st October. Pontifícia Universidade Católica de São Paulo, Brazil. Via Zoom.

- “50 años de Relaciones Diplomáticas entre Chile y la República Popular China”. 9 October. PUC Chile. Via Zoom.
- “China’s Mask Diplomacy in Latin America”. 17 September. Fundação Getúlio Vargas, São Paulo, Brazil. Via Zoom.
- “The BRI and Latin America: Prospects and Implications”. 3 March. The Dialogue and Universidad del Pacífico, Lima, Peru.
- “Sistema e instituciones financieras de China”. 18 May. Postgraduate course, Instituto de Estudios Internacionales, Universidad de Chile.
- 2019 “América Latina: La Transformación Política. El caso de Brasil”. 25 November. Think Tank Libertad y Desarrollo, Santiago, Chile.
- “Relaciones entre China y América Latina”. 23-25 August. Postgraduate program of the Universidad Empresarial Siglo 21, Córdoba, Argentina.
- 2018 “Chinese investment and loans in the Latin American energy sector: Explaining the shift towards a market oriented strategy”. University of Fudan - Latin America Network (FLAUC). Universidad de San Marcos, Peru.
- “Las relaciones internacionales entre América Latina y China”. Universidad Sergio Arboleda, Colombia.

## Private Sector Experience & Consulting

- 2024– Member of the Legislator-Expert Forum, Inter-Parliamentary Alliance on China (IPAC). Consultancy focused on facilitating collaboration between lawmakers and China-focused research centers.
- 2020 Consultancy for the Pacific Alliance. Benchmark of talent visas within the group.
- 2019 Consultancy for the Asia-Pacific Economic Cooperation (APEC). Compendium on current practices of skilled work mobility.
- 2018 Consultancy for the Strategic Planning Directorate of the Ministry of Foreign Affairs of Chile.
- 2015 Data Consulting to FGV São Paulo, Brazil.
- 2012-2013 Freelance Consultant for Latin American Markets. ScheduleSoft Corporation, Madison WI, USA. Sporadically providing strategic information about political and economical variables in Latin America.
- 2011-2012 International Business Development Manager. Appointed Business Development Manager and relocated to Brazil to work towards establishing ScheduleSoft in Latin America. ScheduleSoft Corporation, Madison WI, USA.
- 2011 International Business Analyst. Working in the international expansion of the company, researching about and speaking with potential customers and partners from Argentina, Brazil and Mexico. ScheduleSoft Corporation, Madison WI, USA.

## Teaching

### Pontificia Universidad Católica de Chile

#### *Institute of Political Science*

- 2024– | ICP0351 Institutional and Socioeconomic Development of Asia (undergraduate).

2020–	ICP1457 Research Seminar I & II (doctorate).
2019–	ICP5868 International Political Economy (doctorate).
2018–	ICP5425 International Relations between China and Latin America (Master).
2017–	ICP0327 Introduction to International Political Economy (undergraduate).
2017–	ICP5929 Quantitative Methods II (doctorate).
2018	Case selection techniques - Summer School in Mixed Methods Research.

*Thesis supervisions*

2017–	Research Seminar I (undergraduate): directed 14 thesis (2 in progress).
2017–	Research Seminar II (undergraduate): directed 12 theses, three in progress, two of them under the framework of FONDECYT Project “The International Politics of China’s Rising Role in Financing Infrastructure”. Grant: 11180081.
2020–	Thesis supervision (doctorate): Nerea Palma, PhD Candidate.

*Center of International Studies*

2020	Online Diploma: “China: Business, Technology, Law and International Relations”.
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*Center of Asian Studies*

2021	Online Diploma: Online diploma: “East Asia” for Tec de Monterrey.
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**PhD Dissertations Supervised**

2024–	Zara Albright (Boston University). Member of the Evaluation Committee.
2023–	Andrea Freites (PUC Chile). Thesis Director.
2023–	Luciano Quispe (PUC Chile). Thesis Director.
2021–2024	Nerea Palma (PUC Chile). Co-director of Thesis.
2021–2024	Diego Talias (PUC Chile). Member of the Evaluation Committee.
2024–	Daniel Benson (King’s College London). Member of the Evaluation Committee.
2023	Patricio Yamin (Universidad Torcuato Di Tella). Member of the Evaluation Committee.

**Previous experience**

2014	Teaching Assistant in Refresher Course in Statistics. IPSA Summer School, University of São Paulo, Brazil.
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**Software**

STATA (*advanced*), R (*advanced*), ArcGIS (*intermediate*), Wordstat (*intermediate*), L<sup>A</sup>T<sub>E</sub>X (*intermediate*).

**Languages**

Spanish (*native*), English (*fluent*), Portuguese (*fluent*), Chinese (*beginner*).

**Methodological Training**

2016	IPSA Summer School: “Advanced multi-method research designs for causal inference” with Prof. PhD Jason Seawright (Northwestern University). January 25th - February 10th, University of Sao Paulo, Brazil.
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- 2015 | IPSA Summer School: “Spatial Data Analysis with Spatial Econometrics” with Prof. PhD Robert Haining (Cambridge University). January 25th - February 10th, University of Sao Paulo, Brazil.
- 2014 | IPSA Summer School: “Quantitative Methods for Public Policy Analysis” with Prof. PhD Bruno Cautres (Sciences Po). January 25th - February 10th, University of Sao Paulo, Brazil.  
Essex University Summer School: “Advanced Pooled Time-Series Cross-Sectional Analysis” with Prof. PhD Robert Walker (Willamette University). August 4th - August 15th, University of Essex, UK.
- 2013 | CAENI - Centre for Studies in International Negotiations - USP: “Writing using LaTeX”, with Flavio Pinheiro and Rafael Nunes Magalhaes (USP). November 16-18-20 September, University of Sao Paulo, Sao Paulo.  
Essex University Summer School: “Spatial Econometrics” with Prof. PhD Jude Hays (Pittsburgh University). August 4th - August 15th, University of Essex, UK.  
IPSA Summer School: “Time Series Analysis and Pooled Time Series Analyses” with Prof. PhD Guy D. Whitten (Texas A&M). January 28th - February 8th, University of Sao Paulo, Sao Paulo.
- 2012 | CAENI - Centre for Studies in International Negotiations - USP: “Introduction to Stata”, with PhD. Ricardo Ceneviva (USP). November 6-9, University of Sao Paulo, Sao Paulo.  
FGV Winter School: “Global Strategy and Emerging Markets”, with Prof. PhD Ravi Sarathy (NEU). July 10-18, Fundacao Getulio Vargas, Sao Paulo. GPA: 8.86/10.  
CAENI - Centre for Studies in International Negotiations - USP: “Mathematics for Social Sciences”, with PhD Umberto Mignozzetti (USP/NYU) July 10-20, Universidade de Sao Paulo, Sao Paulo.

## Reviewer (last two years)

Journal of Politics, Third World Quarterly, Latin American Politics and Society, International Studies Review, Foreign Policy Analysis, Revista de Ciencia Política, International Political Science Review, Latin American Research Review, Journal of Chinese Political Science, Brazilian Political Science Review, Colombia Internacional, Contexto Internacional.

## Academic Memberships

American Political Science Association (APSA), International Studies Association (ISA), Latin American Studies Association (LASA), Asociación Latinoamericana de Ciencia Política (ALACIP), REPAL-Red de Economía Política para América Latina, Asociación Chilena de Ciencia Política (ACCP).